

We're proud to report that in 2016, eight years after starting this survey, a focus on Indigenous economic and social inclusion is ingrained in what we do as Business Council of Australia companies – and it's making an impact.

Business has come a long way since the first few corporate Indigenous engagement strategies emerged. We now have 90 per cent of Business Council companies reporting that they have an Indigenous engagement approach. By this, we mean one or more of the following activities:

- » increasing Indigenous employment
- » bringing Indigenous businesses into the supply chain
- » investing in Indigenous education initiatives
- » building the capability of Indigenous organisations
- » educating the workforce about the history and cultures of Aboriginal and Torres Strait Islander peoples.

These survey results show us the evolution of Indigenous engagement from a standalone Corporate Social Responsibility agenda to being operationally integrated across employment, supply chain and sustainability plans.

#### Cover: © Wukun Wanabi Trial Bay, licensed by Buku Larrngay Mulka Art Centre

Trial Bay is located between Caledon Bay to the north and above the larger Blue Mud Bay on the western side of the Gulf of Carpentaria. Wukun has painted Marparrarr or milk fish, which represent clan and ancestral connections to Law and Country. The Business Council acquired this work during our 2016 business leaders delegation to the Garma Festival where we discussed with Traditional Owners ways to support their aspirations for economic opportunity.

# Getting it right

Despite the positive trends in this report, the ongoing impact of poverty on Indigenous life outcomes means we have to work hard and embrace fresh ideas in our efforts to build Indigenous prosperity.

We must change the way policies are developed and programs are delivered to Indigenous communities. We must further adopt an investment approach that encourages and rewards Indigenous innovation, Indigenous-led solutions and entrepreneurialism.

We need to deliver on the promise of Indigenous land rights by working with Indigenous peoples to translate their rights into opportunities.

#### The Business Council recommends

- » Developing an Indigenous-led, multi-sector plan for supporting growth and employment opportunities on Indigenous-held land. This includes strengthening initiatives like Indigenous carbon projects, Indigenous land management and working on Country programs.
- » Adopting a consistent model for setting supplier diversity targets for the private sector.
  The Business Council is working with our partner Supply Nation on rolling this out in 2017.
- » Continuing to drive reform, efficiency and innovation in the delivery of funding and services to Indigenous communities. The Empowered Communities model provides a solid template for this reform, backed by strong business-community partnerships to help build community capability.

# Key findings

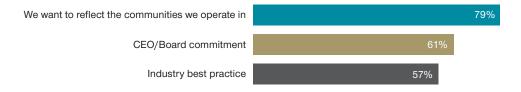
#### In 2016

- » At least 20,000 Indigenous Australians are working at Business Council companies
- » \$355,776,619 spent with Indigenous enterprises and joint ventures
- » \$40,064,000 contributed towards Indigenous education initiatives
- » 77,920 pro bono hours provided to Indigenous organisations and communities
- » 90 per cent of companies surveyed have Indigenous engagement activities
- » Companies are working with more than 69 Indigenous partner organisations
- » There are 965 staff across companies working on Indigenous engagement activities.

#### Top 6 Indigenous engagement activities



## Why do companies focus on Indigenous engagement?



#### Length of time the company has had an Indigenous engagement strategy



<sup>% =</sup> percentage of respondents

## Eight years of growing commitment

|                                                                               | 2009                                                             | 2010                              | 2011                                                                  | 2012                                         | 2013                                                        | 2014                                                                  | 2016                                                               |
|-------------------------------------------------------------------------------|------------------------------------------------------------------|-----------------------------------|-----------------------------------------------------------------------|----------------------------------------------|-------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------------------------------------------------|
| Indigenous<br>employment<br>strategies<br>(Number of<br>companies)            | 21                                                               | 29                                | 55                                                                    | 44                                           | 59                                                          | 60                                                                    | 62<br>companies                                                    |
| Increase in Indigenous employees/ trainees in the last 12 months <sup>1</sup> | N/A                                                              | 700                               | 1,430                                                                 | 2,700                                        | 3,500                                                       | 2,045                                                                 | 4,766<br>(4,095 new<br>employees/<br>671 trainees/<br>apprentices) |
| Reconciliation<br>Action Plan<br>(RAP)                                        | 9                                                                | 14                                | 22                                                                    | 29                                           | 28                                                          | 40                                                                    | 52 RAPs<br>current or in<br>development                            |
| Used an<br>Indigenous<br>business in<br>supply chain                          | 16                                                               | 17                                | N/A                                                                   | 43                                           | 49                                                          | 51                                                                    | 57                                                                 |
| Member of<br>Supply Nation                                                    | 16                                                               | 17                                | 22                                                                    | 35                                           | 48                                                          | 49                                                                    | 55                                                                 |
| Implemented<br>workplace<br>cultural<br>awareness/<br>education               | N/A                                                              | 24                                | 43                                                                    | 49                                           | 50                                                          | 53                                                                    | 60                                                                 |
| Member of the<br>BCA's Business<br>-Indigenous<br>Network <sup>2</sup>        | 30                                                               | 30                                | 32                                                                    | 50                                           | 80                                                          | 80                                                                    | 85                                                                 |
| Number of responses                                                           | 35                                                               | 46                                | 88                                                                    | 95                                           | 95                                                          | 89                                                                    | 94                                                                 |
| Main barriers                                                                 | Slower<br>and more<br>resource-<br>intensive<br>than<br>expected | Time,<br>effort and<br>resourcing | Not in<br>line with<br>business<br>objectives<br>Limited<br>resources | Limited<br>resources<br>Lack of<br>expertise | Limited<br>resources<br>Not<br>knowing<br>where to<br>start | Not in<br>line with<br>business<br>objectives<br>Limited<br>resources | Competing priorities/ limited resources                            |

<sup>1</sup> Many companies do not identify their Indigenous employees.

<sup>2</sup> The BCA's Business-Indigenous Network of member companies meets at least four times a year to share experiences of their Indigenous engagement activities.

#### **Employment**

The data shows an increase from 15,000 employees in 2014 to 20,000 employees this year – a growth of 30 per cent.
 This data comes from 47 companies across a diverse range of sectors.

#### Indigenous employment growth

| 2012 | 12,750 |        |
|------|--------|--------|
| 2014 | 15,000 |        |
| 2016 |        | 20,000 |

- » The overall Indigenous employment number across the Business Council membership is likely much higher, however most companies don't have a way of capturing their Indigenous employee numbers.
- Fifty per cent of companies increased their Indigenous employment numbers or stayed the same in the last year, 40 per cent don't know, and only 5 per cent decreased.
- » Seventy per cent of companies said the main barrier to growing their Indigenous workforce is a lack of appropriately qualified candidates. Fifty per cent said an overall reduction in their workforce caused by industry/economic factors was the main barrier.
- » Ninety-five per cent of companies said they planned to bring on more Indigenous employees in the next 12 months.

#### Top Indigenous employment sectors

| Industry                                              | Total Indigenous employees |
|-------------------------------------------------------|----------------------------|
| Retail/wholesale                                      | 6,184                      |
| Mining, energy and mining related services            | 5,509                      |
| Labour supply, construction, engineering, maintenance | 4,160                      |
| Finance and insurance                                 | 1,729                      |
| Other                                                 | 2,424                      |

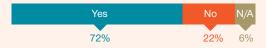
Coles has seen significant growth in their Indigenous employment in the last 12 months. They now employ 2,715 Indigenous team members across Australia, including over 90 in management roles.

Westpac The proportion of Westpac Group employees who identify as Aboriginal or Torres Strait Islander has reached 4 per cent this year, with almost 400 additional employees joining the company in the last three years.

#### **Procurement and supplier diversity**

- » Of the 39 companies that reported their supplier diversity spend, the combined total is \$356 million.
- » Sixty-six per cent of respondents said their spend had increased and only 16 per cent said their spend had decreased.
- » The big impact on this data between 2014 and 2016 is the overall reduction in spending in the resources sector as the industry shifts from construction to production. We see this in the 46 per cent of companies in the mining, energy, oil and gas sectors reporting a decrease in spend since 2014.
- » Thirty-three Business Council companies have a supplier diversity target, a strategy or both.
- » Seventy per cent of companies reported that they urged their major suppliers to engage Indigenous businesses.
- » The main challenges to setting a supplier diversity target were identified as the size and complexity of a company's supply chain and the lack of Indigenous businesses.

# Do you encourage your supply chain to include Indigenous contractors/ businesses in their supply chains?



% = percentage of respondents

Lendlease has been engaging Indigenous suppliers since 2010. In 2013, INDIGI Asbestos was engaged on the Barangaroo South project. Since then, INDIGI Asbestos was contracted for the demolition and hazardous materials removal at Lendlease's Gosford Hospital Redevelopment project and the company has expanded its offering and now provides on site traffic management services.

The Commonwealth Bank has partnered with Supply Nation to develop an 'Airtasker'-style app to connect Indigenous businesses looking to develop or access advice with skilled corporate volunteers. The app will launch in 2017 and will be accessible for all Supply Nation members.

#### **Education**

Seventy-five per cent of companies support Indigenous education initiatives, with a combination of financial, pro-bono and partnership assistance. In 2016 just over \$40 million was invested.

#### Top education activities:

| Work experience/career exposure for<br>Indigenous students | 53% |
|------------------------------------------------------------|-----|
| Funding for scholarships, secondary or tertiary            | 51% |
| Funding for an Indigenous education/mentoring organisation | 51% |

% = percentage of respondents

### Support for Indigenous education:



#### **Community**

- » Seventy per cent of respondents supply pro-bono expertise/advice and/or employee hours to Indigenous groups/ organisations, individuals or NGOs.
- » Twenty-nine companies count their probono hours, and the aggregate of those companies is 78,000 hours.
- » Companies are partnering with over 69 Indigenous organisations or NGOs with Indigenous programs. The top partner organisations are:
  - 1 Supply Nation
  - 2 Reconciliation Australia
  - 3 CareerTrackers
  - 4 Jawun

BHP Billiton employs around 860 Indigenous people and is committed to providing employment opportunities to Traditional Owner groups with whom they share land access agreements. They also have a broader impact through support for social investment projects like the Martu Living Deserts project in Western Australia. This partnership, through Kanyirninpa Jukurrpa, helps employ around 250 Martu in casual and full-time land management roles.

